

TURNING PATIENT CARE  
**INSIDE**OUT



## Corporate Presentation

April 2024

scPharmaceuticals

*Innovative outpatient solutions that  
bring care closer to home*

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# Optimizing Delivery to Advance Patient Care



**FUROSCIX launched in February 2023 to treat congestion in heart failure, a \$9.4B market**



**Continued strong commercial and operational execution**  
\$13.6M net revenues in 2023 and auto-injector sNDA submission by YE:24



**Several label expansion initiatives underway**  
A) Class IV heart failure, representing 10% of all HF patients  
B) fluid overload in CKD, a \$3B market



**Robust intellectual property coverage through 2034**



**Strong financial position**  
Cash, cash equivalents and short-term investments of \$76 million as of December 31, 2023



# Large Unmet Need in Heart Failure

## Significant global market opportunity with a clear value proposition

- 6.7 and 15.8 million adults with HF in the US<sup>1</sup> and G7<sup>2</sup>, respectively
- In the US, 4.0 million HF events occur annually<sup>1,2,3,4</sup>, with congestion as the most common cause of hospitalization<sup>5</sup>
- In patients 65+ of age, congestion from worsening HF is also one of the most common causes of hospitalization
- HF represents 33% (\$123B) of annual Medicare Part A and B spend<sup>6</sup>
- Potential for significant cost savings for payers and hospitals by reducing patient hospital admission/readmission rates

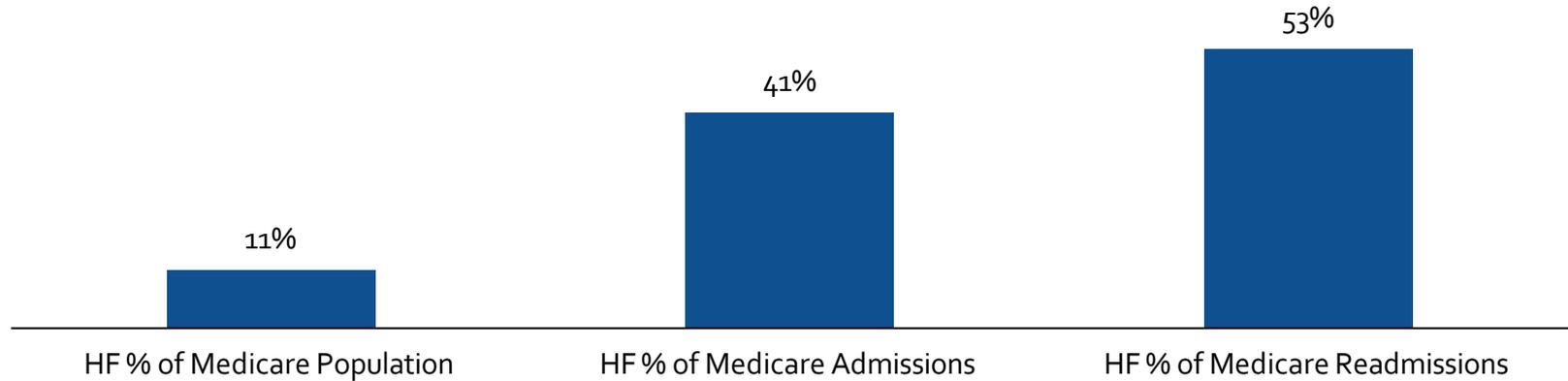


**\$9.4B**

**Addressable US  
market  
opportunity**

1. Tsao, CW et al. *Circulation*, 25 Jan. 2023. 2. Decision Resource Group Report 2022 HF Disease Landscape & Forecast, note: G7=US, Germany, France, UK, Italy, Spain, Japan equals 15.8M cases 3. Virani, et. al. *Circulation* 2020:e374 HF clinic visits. 4. Data on file. scPharmaceuticals, Burlington, MA. 5. Mullens W, et al. *Eur J Heart Fail* 2019; 21(2):137-155. 6. Fitch, et al. Cost Burden of Worsening Heart Failure in the Medicare fee for service population, Milliman, 2017. <http://us.milliman.com/insight/2017/The-cost-burden-of-worsening-heart-failure-in-the-Medicare-fee-for-service-population-An-actuarial-analysis/>

# Heart Failure (HF): A Significant Financial Burden to Medicare



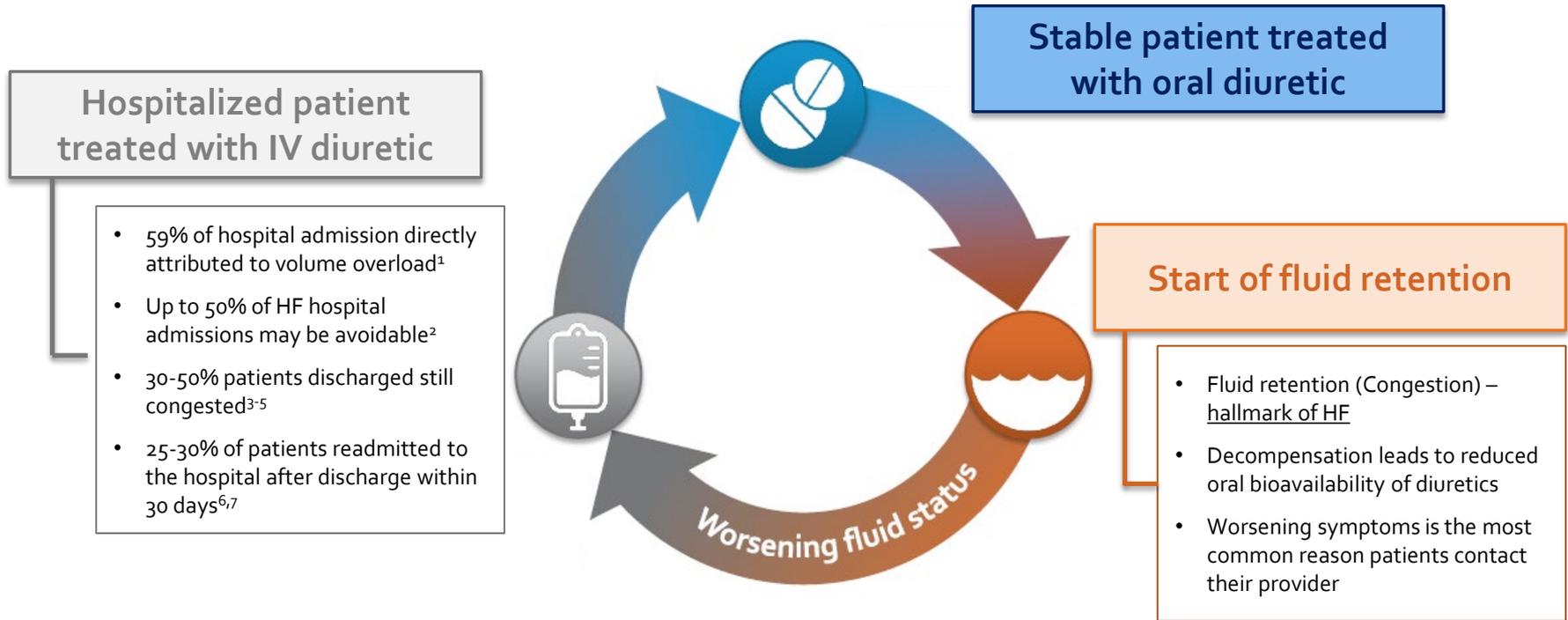
**HF patients represent 33% (\$123B) of annual Medicare Part A and B spending<sup>1</sup>**

**Average cost of a heart failure hospitalization is \$11,840<sup>1</sup>**

**80% of HF costs is attributed to the hospitalization cost<sup>1</sup>**

1. Fitch, et al. Cost Burden of Worsening Heart Failure in the Medicare fee for service population, Milliman, 2017 (White Paper).

# Cycle of Decompensation & Hospitalization Is the Primary Burden for Patients Suffering from HF

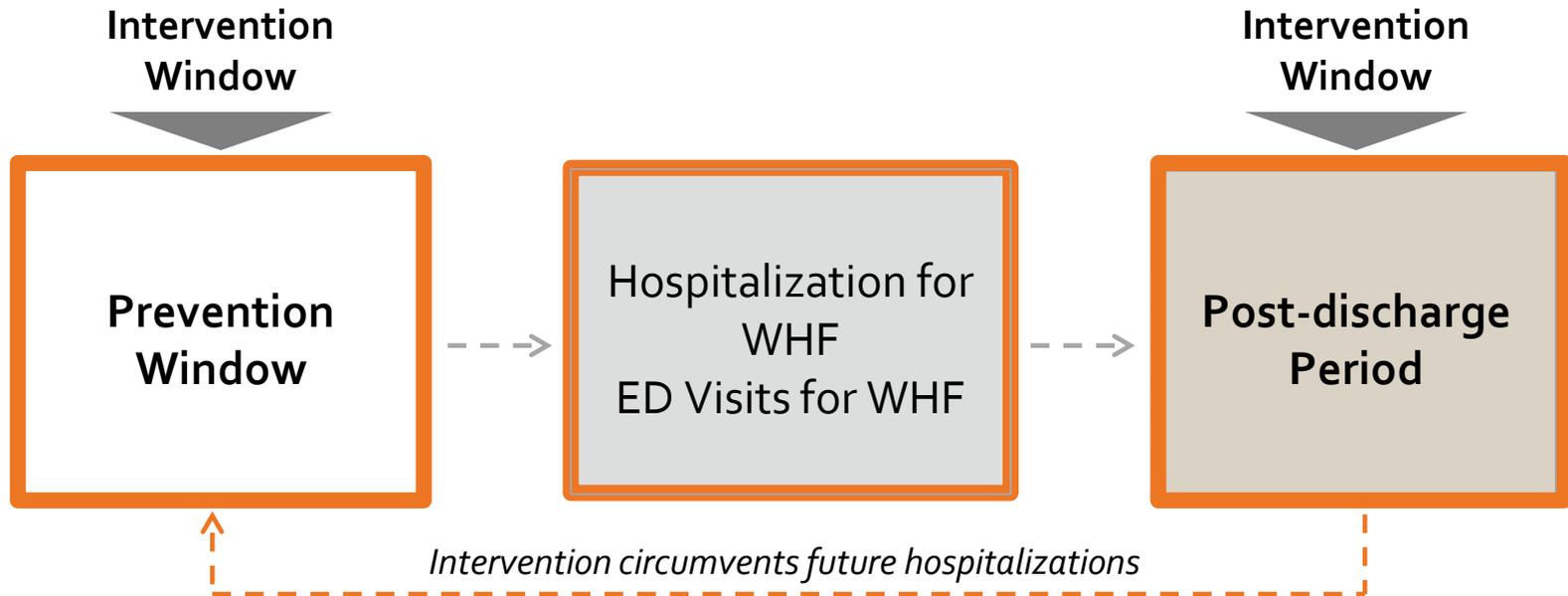


1. Bennett S, et al. American Journal of Crit Care. 1998;7(3):168-174. 2. Collins et al. J Am Coll Cardiol. 2013 January 15; 61(2): 121–126. 3. Neuenschwander JF, et al. Crit Care Clin. 2007;23(4):737-58. 4. Costanzo MR, et al. Am Heart J. 2007;154(2):267-77. 5. Fonarow GC, et al. JAMA. 2005;293(5):572-80. 6. Kilgore M et al. Risk Manag Healthc Policy. 2017;10:63-.7. Fitch K, et al (2017) The cost burden of worsening heart failure in the Medicare fee for service population: an actuarial analysis [white paper]

# New Model of Treatment

# FUROSCIX Opportunity for Intervention

Pre-admission and post-discharge (readmission) are targeted opportunities for Worsening Heart Failure (WHF) intervention



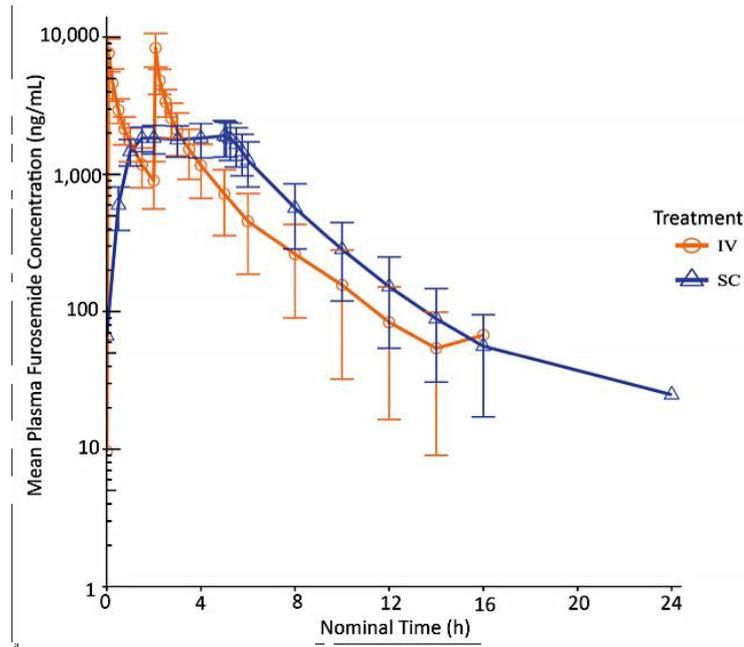
# A New Model for Treating Congestion in Heart Failure

- Furosemide pH neutral subcutaneous injection
- Indicated to treat congestion due to fluid overload in adult patients with NYHA<sub>1</sub> Class II/III chronic heart failure
- On-Body Infusor delivers 80 mg/10 mL dose over 5-hours in biphasic delivery profile
  - 30 mg delivered in the first hour, 12.5 mg delivered per hour over the subsequent four hours
- Absolute bioavailability: 99.6% (90% CI for AUC: 94.8-104.8%)<sup>1</sup>
- Equivalent diuresis and natriuresis to IV furosemide
- FUROSCIX is not indicated for use in emergency situations or in patients with acute pulmonary edema



# 5-hour Infusion of FUROSCIX Resulted in Nearly Complete Bioavailability vs. Two Bolus IV Injections of Furosemide

	<b>FUROSCIX SC</b> 5-hour, 80 mg infusion (n = 15) <sup>a</sup>	<b>IV bolus furosemide</b> 2-40 mg injection (n = 15) <sup>a</sup>
<b>C<sub>max</sub>, ng/mL</b> Mean ± SD	2040 ± 449	8580 ± 2540
<b>t<sub>max</sub>, h</b> Median (min-max)	4.00 (1.00-5.08)	2.08 (0.08-2.08)
<b>AUC<sub>last</sub>, h*ng/mL</b> Mean (SD)	13000 ± 4000	13000 ± 4050
<b>AUC<sub>∞</sub>, h*ng/mL</b> Mean (SD)	13100 ± 4010	13200 ± 4170



**Absolute bioavailability: 99.6% (90% CI for AUC: 94.8-104.8%)**

# FUROSCIX: Effective, Safe and Reduces HC System Costs

## Outcomes of Phase II pilot and health economic studies provide clinical and economic validation for the use of FUROSCIX

### Phase II AT HOME-HF Study

*FUROSCIX subjects demonstrate augmented decongestion vs. enhanced oral diuretics*

- Primary endpoint win-ratio for the hierarchical composite endpoint was 1.11
  - 37% relative risk reduction in heart failure hospitalizations
- Secondary endpoints highlight significant lifestyle improvements:
  - ~4 ½ pound greater weight loss at day 3 (p=0.035)
  - Improvement in 5-point and 7-point dyspnea score at day 3 (p=0.019 and p=0.006, respectively)
  - Clinically relevant increase in KCCQ scores of 8.9 points and 9.3 points at day 7 and day 30 from baseline, respectively
  - 55.8-meter improvement in 6-minute walk distance at day 30 (p=0.012)
- Acceptable tolerability profile and consistent with prior studies and reported AEs

### FREEDOM-HF Study

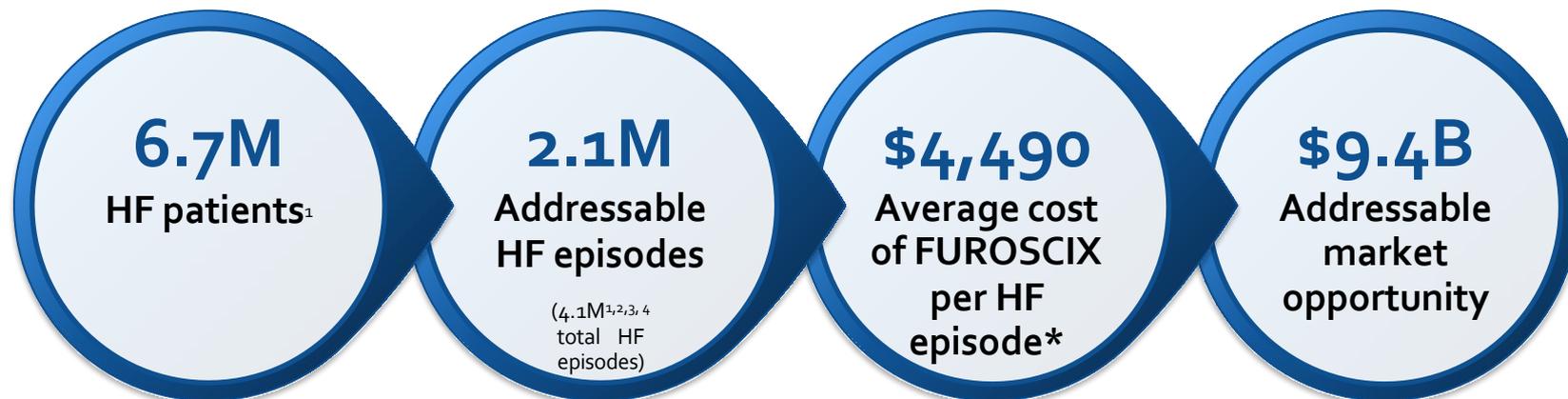
**FUROSCIX outside of the hospital setting shows potential to significantly reduce healthcare costs**

- Average 30-day HF-related and overall healthcare costs reduced by \$16,995 and \$27,840, respectively, vs. historically matched comparators (p < 0.0001)

# Commercial Opportunity

# Multi-Billion-Dollar Annual U.S. Market Opportunity

## Potential paradigm shift in how heart failure is treated



*\*\$898 per dose; assumes average of 5 doses per HF episode*

Targeted opportunities for HF intervention:  
Prevention of admissions and readmissions

# Stakeholders are Aligned on the Need to Reduce Hospitalizations and Treatment Costs

## Payer

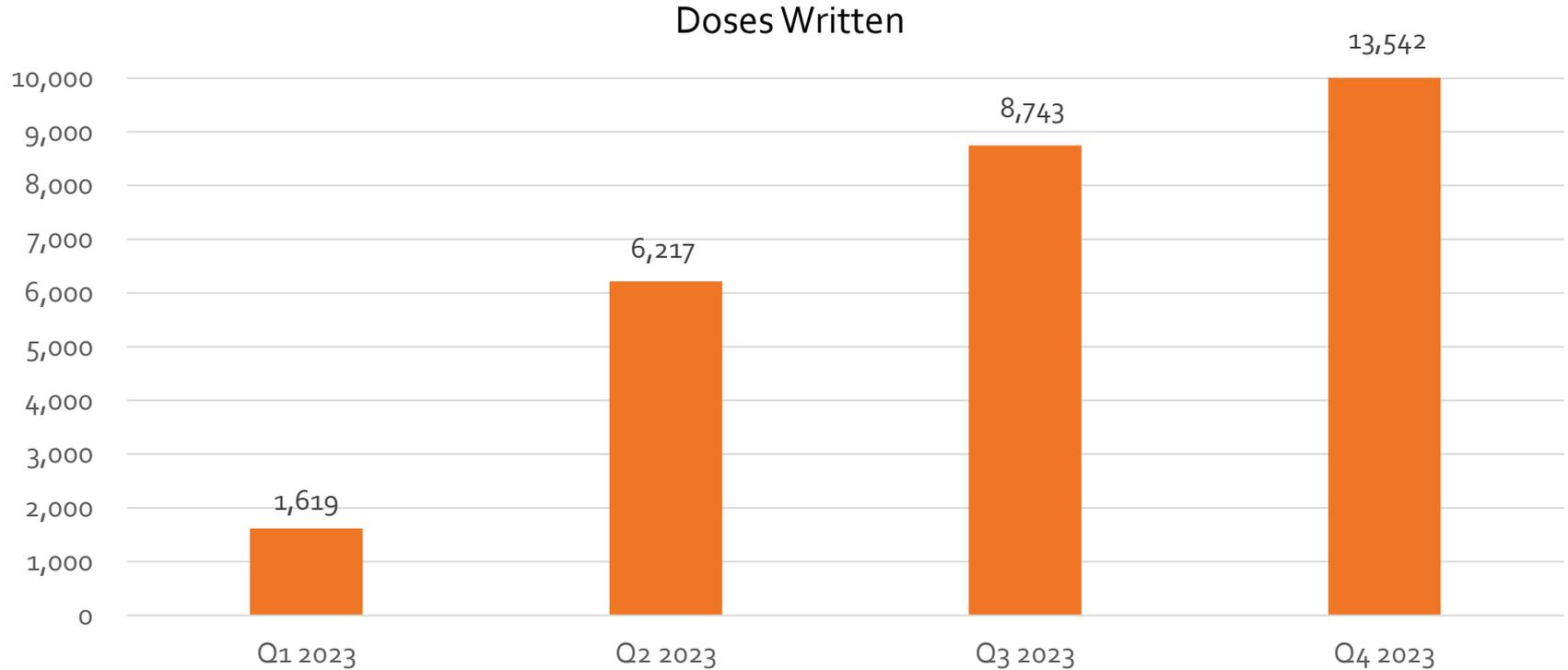
- Average cost to Medicare for an HF admission is \$11,840<sup>1</sup>
- HF is top condition targeted by CMS Hospital Readmission Reduction Program<sup>2</sup> (HRRP)
- Medicare Advantage plans bear both medical and pharmacy costs

## Hospital and HCP

- Average length of stay is 5.2<sup>4</sup> days with DRG only reimbursing 3.9 days<sup>5</sup>
- Increased financial exposure for hospitals and providers based on readmission penalty risk
- HF in-patient care represents multi-million-dollar loss for targeted hospitals
- HRRP<sup>2</sup> introduces potential for substantial financial penalties

1. Fitch, et al. Cost Burden of Worsening Heart Failure in the Medicare fee for service population, Milliman, 2017. <http://us.milliman.com/insight/2017/The-cost-burden-of-worsening-heart-failure-in-the-Medicare-fee-for-service-population-An-actuarial-analysis/> 2. Readmission Reduction Program (HRRP) (updated 2018, April 27) Retrieved from <https://www.cms.gov/medicare/medicare-fee-for-service-payment/acuteinpatientpps/readmissions-reduction-program.html> 3. [Quality Payment Program](#) from CMS <https://qpp.cms.gov> 4. Agency for Healthcare Research and Quality (AHRQ). HCUP National Inpatient Sample (NIS), 2014 5. Data on file. scPharmaceuticals, Burlington, MA.

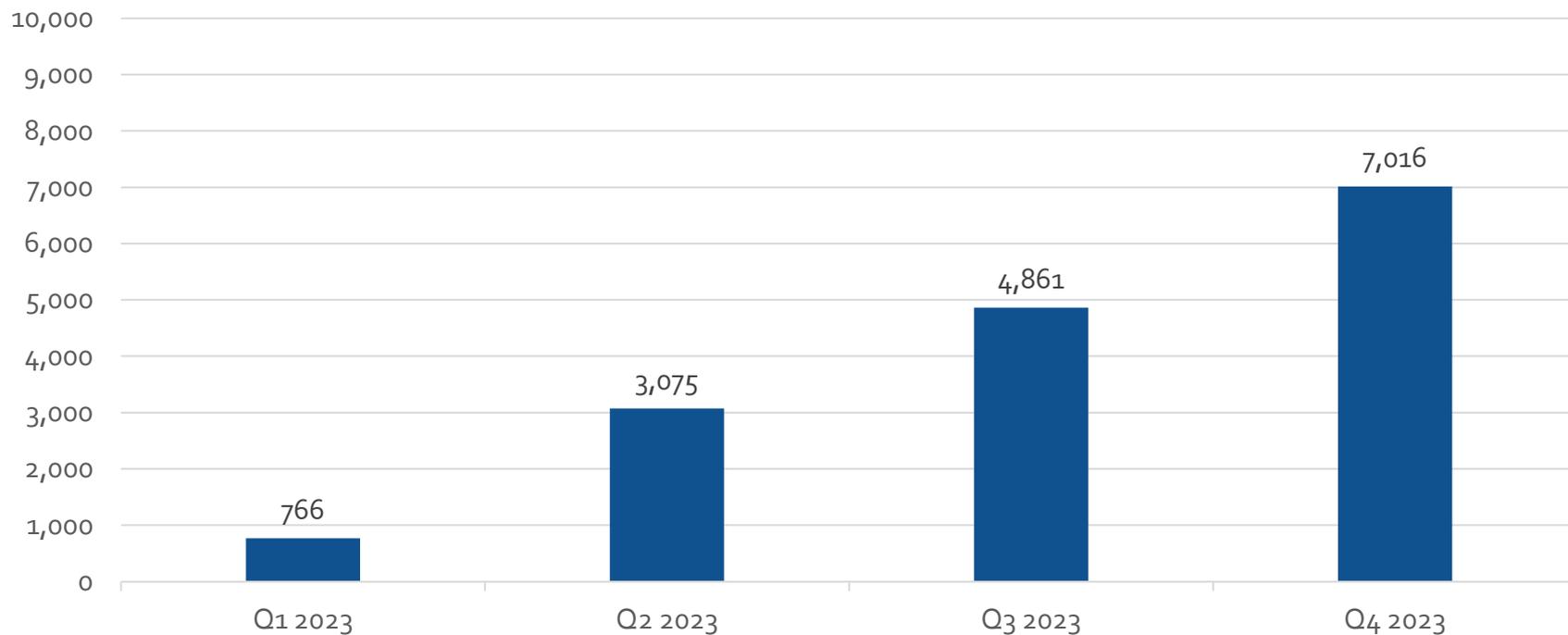
# Doses Written by Quarter Since Launch



5.6 doses per prescription launch to date with ~30,000 doses written

# Doses Filled by Quarter Since Launch

Doses Filled



# Q4 2023 Results

## Net Revenue

**\$6.1M**

*in Q4:23*

**~60%**

*QoQ Growth vs. Q3:23*

## GTN Discount

**18%**

*from launch through Q4:23*

vs.

**21%**

*from launch through Q3:23*

# Driving Commercial Success in Heart Failure in 2024

Label Expansion  
into Class IV HF

*Class IV represents  
10% of all  
HF patients*

Extend  
Commercial Reach  
Through Sales  
Force Expansion

*Potential to expand  
from 68 current  
territories*

Drive New Writers  
& Accounts Across  
HF Clinics and  
Cardiologists

*77%  
new prescriber  
growth in Q3:2023*

Increase Formulary  
Status with Major  
PBMs  
to >75%

*Goal of lowering  
patient co-pay to  
\$100 or less*

Continue Signing  
Up New Integrated  
Delivery Networks

*Pull through  
existing contracts  
with VA & Kaiser*

# Long Term Growth Initiatives

# Long-Term Growth Initiatives

80 mg / 1 mL Auto Injector	FUROSCIX Label Expansions	
	NYHA Class IV Heart Failure	Chronic Kidney Disease (CKD)
Pivotal pharmacokinetic (PK) data expected in 2024	Submitted sNDA to FDA in October 2023	FDA has confirmed no additional clinical studies required
Expected sNDA submission to FDA by end of 2024	Expected FDA approval by August 2024 (at the latest)	Only need to demonstrate adequate PK and PD bridge to furosemide injection (listed drug)
Potential to significantly reduce manufacturing costs		Expected sNDA submission to FDA by March/April 2024
		Expected commercial launch in Q4:24 / Q1:25

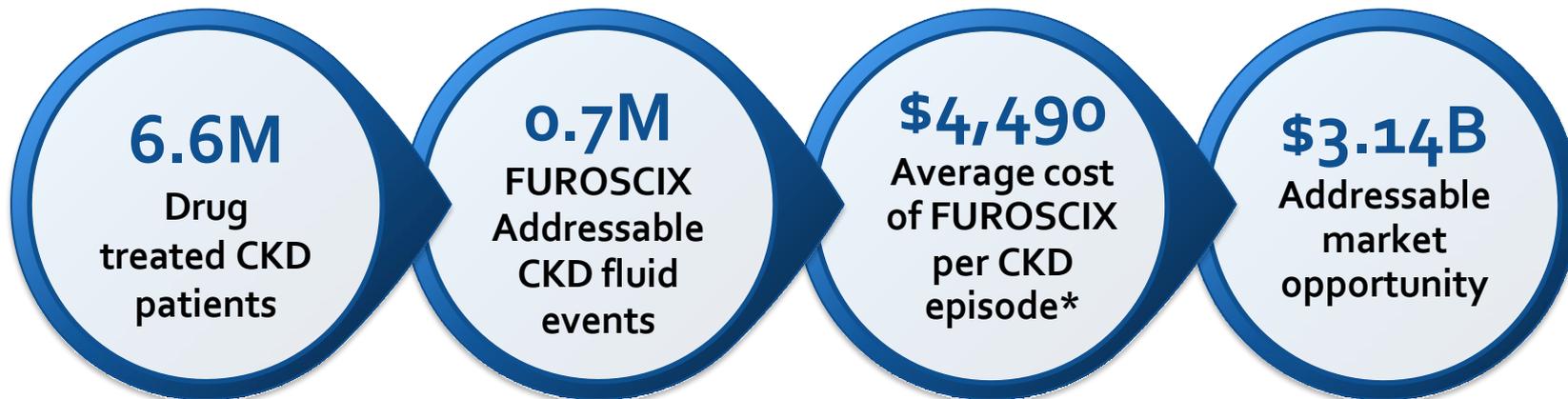
# 80mg/1mL Auto Injector

- Pivotal pharmacokinetic (PK) data expected in 2024
- sNDA submission anticipated 2<sup>nd</sup> half of 2024
- Formulation patent 2040
- Reduces COGs by ~70%
- Enhances patient and health care providers options



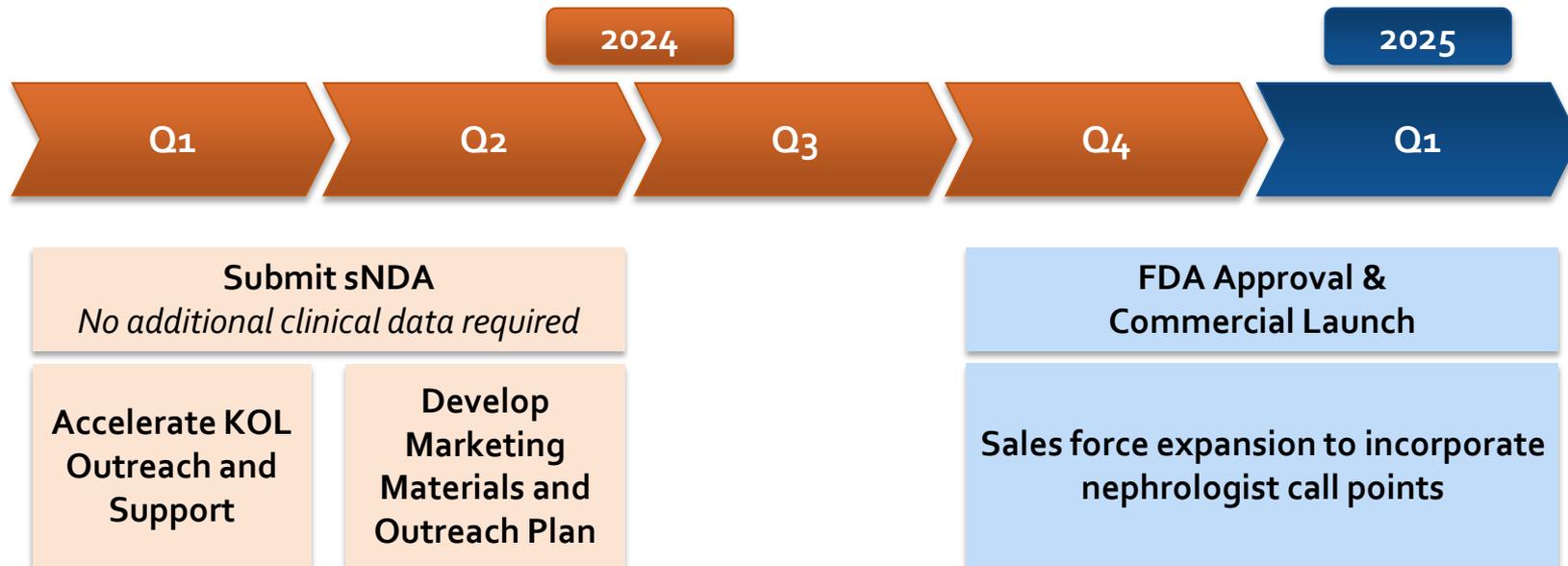
# FUROSCIX Multi-Billion-Dollar Annual Market Opportunity in Chronic Kidney Disease Patients Without Heart Failure

Potential paradigm shift in how CKD edema is treated

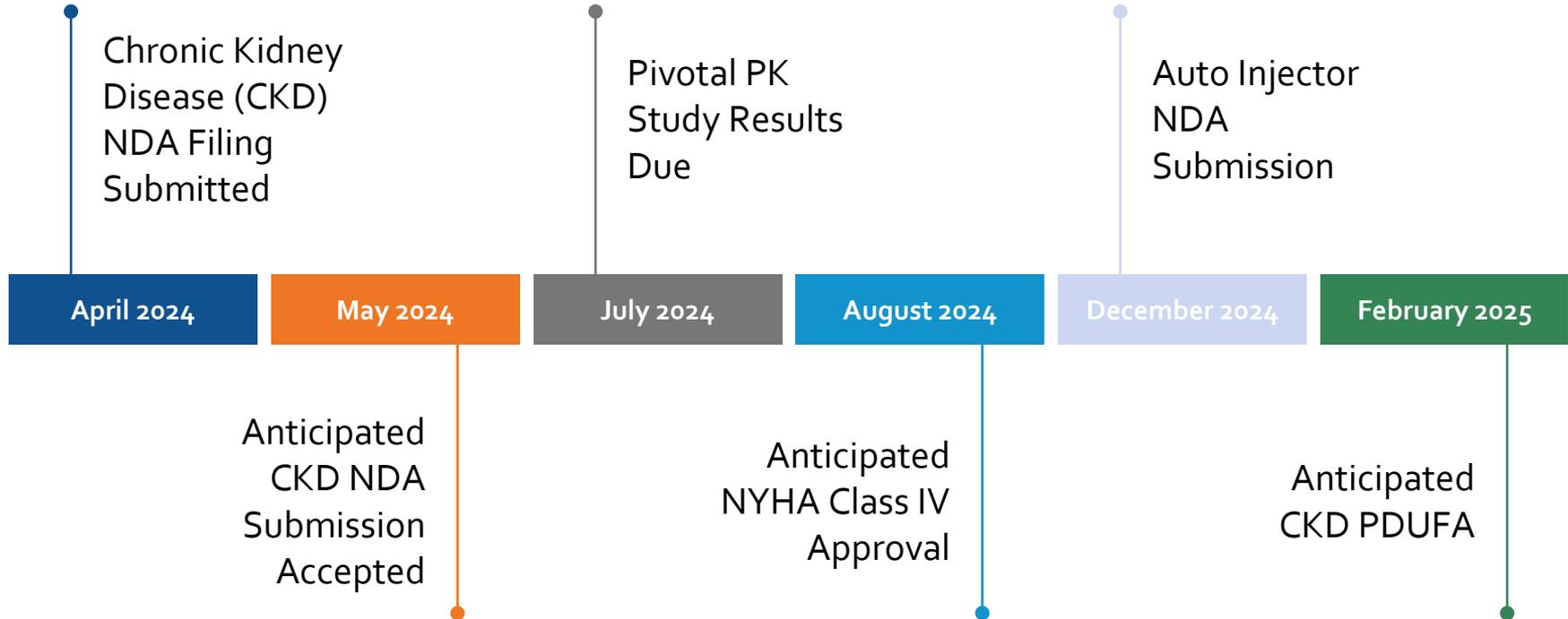


*\*\$898 per dose; assumes average of 5 doses per CKD episode*

# Multiple Upcoming Milestones in CKD



# 12-Month Catalysts



# Summary

- Net revenue of \$13.6M from launch through Q4
  - 60% sequential growth from Q3 to Q4
- Gross-to-net discount of 18% from launch through Q4
- Filed sNDA for expansion into Class IV heart failure in October 2023
  - Approval expected mid-year 2024
- On track to file label expansion in CKD in first half of 2024
- PK study results of Auto Injector program in Q3 2024
- NDA anticipated for Auto Injector in Q4 2024